



Central and Eastern Europe Brokers Alliance

<https://cee-brokers.com/>



WHO WE ARE

We are a group of independent, family-owned insurance brokers with a strong and proven presence both regionally and internationally. With years of experience, we have built a reputation for trustworthiness, professionalism, and dedication to our clients. Our members are not only deeply rooted in the local markets, but also recognized globally for their commitment to delivering high-quality insurance solutions.

As independent brokers, we pride ourselves on our ability to offer personalized services tailored to the specific needs of our clients, all while maintaining the flexibility to work with the best providers across the industry. This independence allows us to give unbiased advice and solutions that prioritize the interests of our clients above all else.

Our organization – CEEBA - has become a recognized and respected brand in the global insurance community, synonymous with quality, innovation, and stability. We are committed to maintaining these standards and continually enhancing our offerings as we move forward.

MISSION & VISION

OUR MISSION

Our mission is to provide exceptional insurance brokerage services that empower businesses to navigate the complexities of risk management with confidence. We focus on offering tailor-made solutions that help our clients protect what matters most, ensuring their financial stability and peace of mind.

At the heart of our approach is a deep commitment to our clients' success. We believe that by combining our regional expertise with global standards, we can deliver innovative, cost-effective, and reliable solutions. Our family values drive us to build long-term, trusted relationships with our clients and partners, prioritizing transparency, integrity, and the highest level of service.

VISION

We envision a future where we are the go-to network for independent insurance brokers in Central and Eastern Europe, known for our reliability, professionalism, and client-centric approach. Our vision is to unite likeminded professionals who are committed to excellence in every aspect of their work. Each of our members brings unique resources, talents, and local expertise to the table, ensuring that we can meet the diverse needs of our clients while fostering growth and innovation across the region.

As we look toward the future, we aim to expand our network, deepen our client relationships, and enhance our service offerings. Our commitment to providing the best possible service and support remains unwavering, and we continue to seek new opportunities for collaboration, growth, and positive impact within the industry.

WHY CHOOSE US?



Independence & Flexibility: We are not bound by corporate constraints, which allows us to offer personalized services and unbiased recommendations tailored to your specific needs.

Regional Expertise, Global Reach: Our brokers have deep knowledge of the local markets across Central and Eastern Europe, while also maintaining strong international connections to bring the best solutions to our clients.

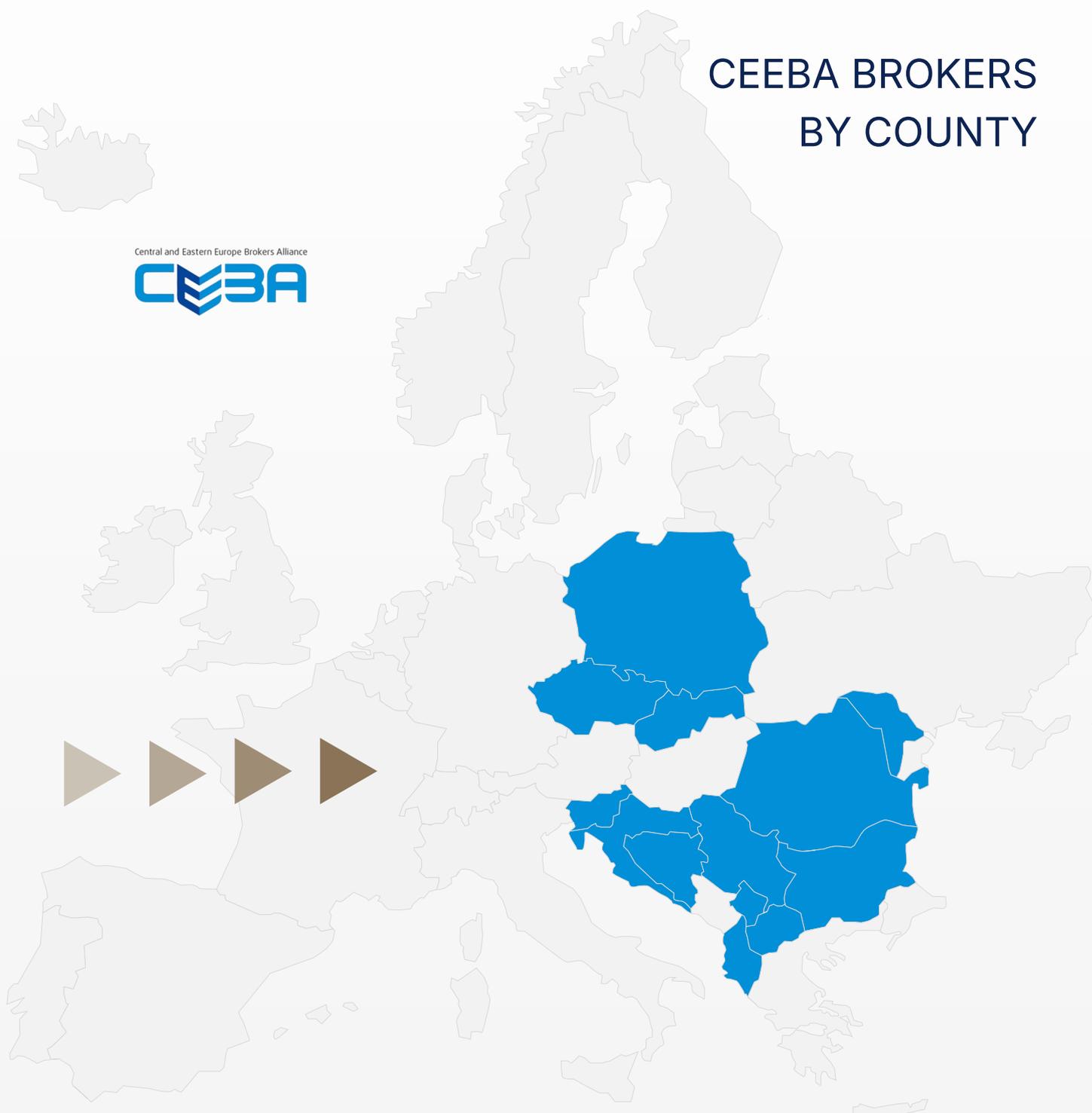
Commitment to Quality: We stand by the highest standards of professionalism and service, offering innovative and stable insurance solutions to protect the interests of our clients.

Long-Term Relationships: We are more than just brokers; we are your long-term partners. We work closely with you to understand your unique risks and ensure that you have the right protection at every stage of your business or personal journey.

PARTNERSHIP OPPORTUNITIES

At CEEBA, we believe in the power of collaboration. We are always open to exploring new partnerships with like-minded organizations and professionals who share our commitment to quality, integrity, and service excellence. If you are interested in joining our network or exploring Brokers by country:

CEEBA BROKERS BY COUNTRY



Albania

IFIS BROKER SH.A
Rr. "Ibrahim Rugova", Nd. 42,
H. 7, Ap. 46, 1019 Tiranë,
Albania

Bosnia and Herzegovina

PARTNER BROKER d.o.o.
dr. Ševale Zildžić-Iblizović 9
71210 Ilidža, Sarajevo

Bulgaria

BALKAN INSURANCE BROKER
2-A, Klokotnitsa St, IVEL
Business Center, Floor 9
1202 Sofia, Bulgaria

Croatia

Partner Broker
Grada Chicaga 25, 10000
Zagreb, Hrvatska

Czech Republic

RESPECT GROUP a.s.
Pod Krčským lesem 2016/22,
142 00 Praha 4

Slovakia

RESPECT GROUP a.s.
Pod Krčským lesem 2016/22,
142 00 Praha 4

Slovenia

KRIK AKSUM d.o.o.
Letališka cesta 29b, SI-1000
Ljubljana

Serbia

RESPECT GROUP a.s.
Pod Krčským lesem 2016/22,
142 00 Praha 4

Kosovo

IFIS Broker Kosova sh.p.k
Aeroporti Nderkombetar
Prishtine Qendra e Biznesit
GALLA, Vrelle – Lipjan

Moldova

Insurance ING Broker SRL
9, Pan Halippa Street, Chişinău
city

North Macedonia

Euro Experts Insurance Broker
38, Kocho Ratzin Blvd, Skopje
1000

Poland

Mentor S.A.
ul. Szosa Chełmińska 177-181,
87-100 Toruń

Romania

BALKAN INSURANCE BROKER
No.1 Decebal Boulevard, Bloc
H2, 6th Floor, Bucharest

INDUSTRY FOCUS

AUTOMOTIVE

AVIATION

ACCOUNTANTS

AFFINITY

AGRICULTURE

AUDITORS

BONDS

CARGO AND FREIGHT

CONSTRUCTION

CREDIT INSURANCE - TRADE CREDIT LAW

COMMERCIAL AND OFFICE PROPERTIES

CYBER

ENERGY

ENGINEERING

EXPORT

HEALTHCARE AND HOSPITALS

FOOD

GLASS PRODUCTION

CHEMISTRY AND PLASTICS

LIVESTOCK

METALLURGY

MANUFACTURING

MOTOR AND FLEET

MEDICAL & PHARMACY

PRIVATE EQUITY + M&A

RENEWABLE ENERGY

REAL ESTATE

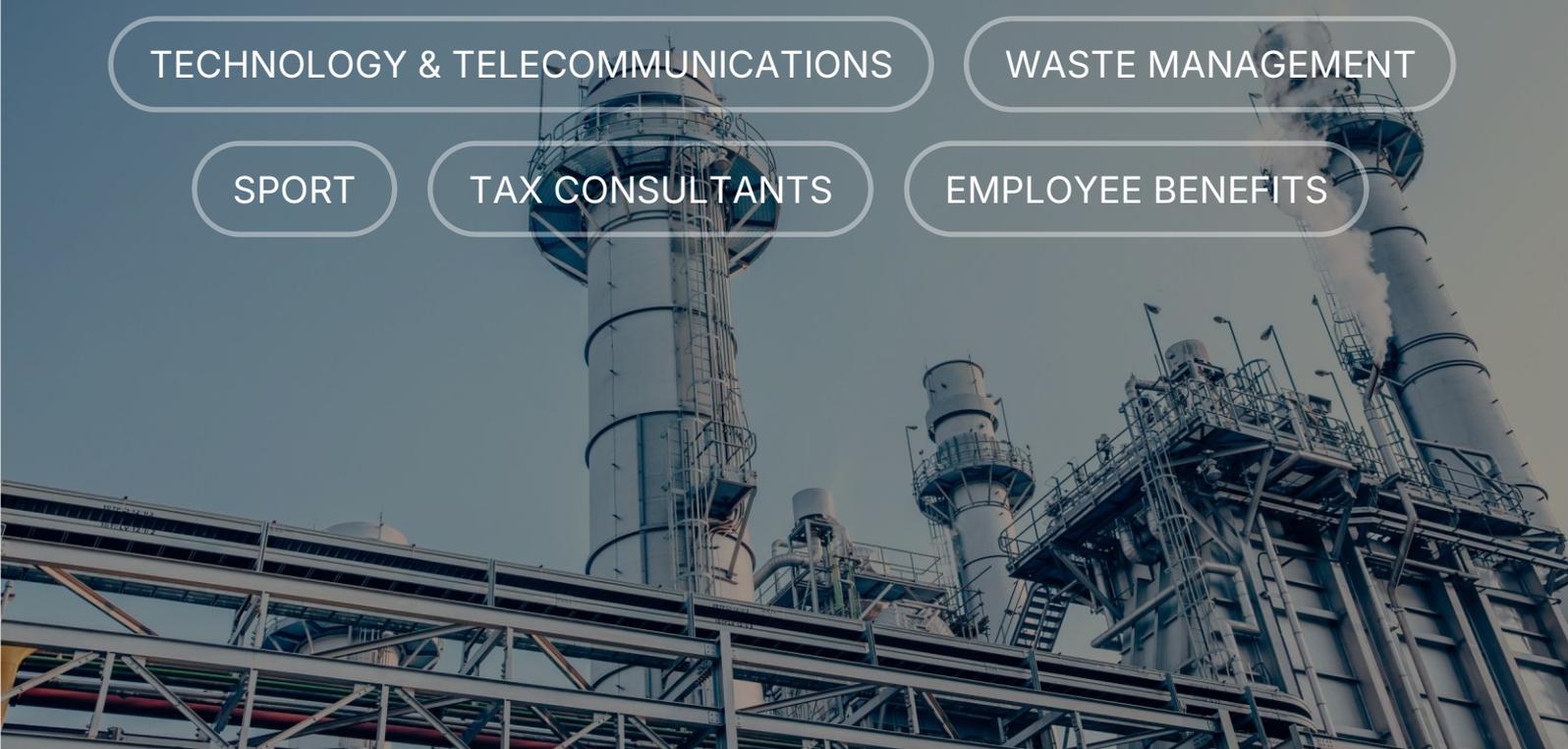
TECHNOLOGY & TELECOMMUNICATIONS

WASTE MANAGEMENT

SPORT

TAX CONSULTANTS

EMPLOYEE BENEFITS



OUR APPROACH

CEEBA ALLIANCE is an alliance of are independent proved in time family owned brokers that have an established great reputation regionally and internationally.

We are completely independent of the insurance market. We are one of the top supplier of all the major insurers and reinsurers in CEE and we monitor and govern the the risks of our clients.

We are not only international brokers, **we are important local players** who can analyze your needs and recommend the best solution offering the most effective premium and insurance cover.



OUR SERVICES



INSURANCE SOLUTIONS TAYLORED TO YOUR BUSINESS

Running a **business means acknowledging the everyday risks that come with it** - weather events, human errors, and equipment failures.

At CEEBA our brokers understand that business challenges come in many forms, and we are equipped to manage both the predictable and the unexpected.

As you plan for your business's growth—whether through expansions, acquisitions, new technologies, or entering global markets—we at CEEBA are here to help. We proactively anticipate risks and offer honest, well-informed recommendations to keep y our business secure.



GLOBAL SERVICES

CEEA brokers offer you a **dedicated Global Services department**, staffed by experts with extensive experience in international insurance markets and insurance programs.

We manage a wide range of international insurance programs and offer services in the following languages – Bulgarian, Czechs, Croatian, Hungarian, Moldovian, Macedonian, Polish, Romanian, Serbian, Slovak. Our members have vast experience as local partners of several of the world's leading broker networks and we are uniquely positioned to provide tailored insurance solutions that address the specific needs of our clients.

Our Services Enhance Your Business

- Customized insurance coverage tailored to meet the specific needs of your business, offered at competitive rates.
- Expert advice and preventative measures in risk management, focusing on both insurable and uninsurable risks.
- Ongoing improvement of your claims history through regular updates to your risk map, as part of our long-term partnership.
- Reduction of your operational security costs.
- High-quality service, professionalism, and the expertise of our risk engineers.





RISK MANAGEMENT

CEEBA is dedicated to supporting your business's success. We provide expert assistance in identifying, analyzing, and managing risks to ensure the stability and controlled growth of your business.

Each of our team of skilled risk engineers at CEEA BROKERS apply established standards, proven methodologies, and international expertise to create a comprehensive financing strategy for all insurable risks, along with a plan to manage uninsurable risks effectively.

Our in-house teams of experienced risk engineers conduct comprehensive risk audits annually

With a thorough understanding of the unique risks in your industry, we actively monitor and evaluate them.

We provide independent recommendations on how you can enhance your risk management and containment strategies.

Our advice can lead to significant cost savings, as even a small oversight or misjudgment of a risk can result in major liability claims or property losses.

Leveraging international expertise, we apply global standards and best practices to our approach.

THE WHY: INTERNATIONAL NETWORKING



REGIONAL EXCELLENCE AND GLOBAL REACH

Our core purpose is to foster a seamless and efficient service solution that not only meets but exceeds the expectations of our clients, partners, and stakeholders across local, regional, and international markets. Through our network, we aim to bridge the gap between different regions, providing consistent, high-quality service that spans borders and creates value at every touchpoint.

KNOWLEDGE SHARING AND COLLABORATION

At the heart of our network is the exchange of **technical expertise** and **operational knowledge**. Each member of our group brings unique insights and best practices to the table, allowing us to **leverage collective wisdom** and continually improve our offerings. By tapping into the diverse experiences within our network, we ensure that no member has to reinvent the wheel. We collaborate to bring the most effective solutions to our clients, empowering each member to succeed through shared resources, innovative strategies, and advanced technical know-how.



REGIONAL COLLABORATION AND JOINT INITIATIVES

Our network opens doors to **collaborative opportunities** on regional initiatives that are either product or service-driven.

Whether it's the prospecting and servicing of large regional accounts, developing joint solutions for shared markets, or exploring new business avenues, the synergy within our group allows us to take on projects that would be difficult or impossible to execute individually.

There is also significant potential for **joint investment in technology initiatives**. For instance, we could collaborate on developing **digital platforms** for the insurance industry, such as a **quote and bind solution** tailored for SME or Affinity business markets. This investment could revolutionize how we interact with clients, streamline processes, and enhance our operational efficiency.

A UNIFIED APPROACH WITH LOCAL IMPACT

The strength of our network lies in our **shared commitment to maintaining independence** while still working together towards common goals.

By combining the **local presence** and knowledge of each independent broker with the collective capabilities of the network, we can deliver services that are both **personalized** and **internationally competitive**. This hybrid model allows us to stay close to the customer while benefiting from the global reach and expertise of our partners.

OUR APPROACH

- **Shared Values, Shared Success:** Despite our diverse backgrounds and geographies, our network is united by a set of core values that include **integrity, professionalism, and client-centricity**. These shared values form the foundation of our partnerships, enabling us to collaborate effectively across borders while respecting local market dynamics.
- **Commitment to Independence:** Our members remain fiercely independent while benefiting from the resources and support that come from being part of a strong network. This allows each member to maintain their own identity and client relationships, while still offering the enhanced value and capabilities that come with regional and international cooperation.
- **Open Exchange of Ideas and Data:** One of the key strengths of our network is our commitment to transparency and collaboration. We believe in the **free exchange of ideas and data** among our members. By sharing insights, market trends, and operational best practices, we ensure that every member stays informed, agile, and able to offer the best possible solutions to their clients.

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